

December 28, 2012

**RE: Philips HeartStart FR2+ defibrillator discontinuance**

Dear HeartStart FR2+ Customer:

This memo is intended to provide you notice that Philips plans to end shipments of the HeartStart FR2+ line of automated external defibrillators as of December 31, 2013. The following products are affected by this discontinuance announcement: Philips HeartStart FR2+ (M3860A & M3861A) and Philips HeartStart Refurbished FR2+ (861458 and 861459).

Please note that Laerdal HeartStart FR2+ (M3840A & M3841A) will be discontinued earlier, on January 31, 2013.

Philips will honor the warranty period of all FR2+ devices and in addition, Philips will continue to support the FR2+ with compatible pads and long-life batteries at least until the FR2+ support discontinuance date of December 31, 2018.

For customers who wish to add AEDs to an existing fleet of HeartStart FR2+ units, please consider the HeartStart FR3 which has been designed with many of the same features found in the HeartStart FR2+ and more. Please contact your local Philips Sales Representative for details about the new HeartStart FR3 defibrillator.

Thank you for choosing Philips HeartStart defibrillators.

Sincerely,



**Brian Arbanas**  
Product Manager, HeartStart Defibrillators  
Philips Healthcare